



Morry Christmasias

Business Development Manager | Tech Creator

morrychriz@gmail.com

+62 895-2940-9476

linkedin.com/in/morry-christmasias-366111209

morry.id

SUMMARY

Business Development Manager with a career built across hospitality, retail, HR, and operations before moving into business development. Focused on strategic partnerships and AI-driven digital transformation, with hands-on experience building business websites and leading small teams. Career since 2021.

EXPERIENCE

Business Development — Kasflo

- Prospected, pitched, and closed new partnerships for the business.
- Closed a new partnership with Kopikoe.

Business Development — Arunika AI

- Led client acquisition and strategic account management.
- Closed a new partnership with RS Harapan Bersama.

Business Development Manager — PT Daya Aditama Nusantara

- Built and launched the company website (ptdan.id).
- Led and coordinated the internal team.
- Drove business development for enterprise technology solutions.

SKILLS

BUSINESS

Business Development · Enterprise Sales · Strategic Partnerships · Negotiation · Business Strategy · Market Research · CRM

COMMUNICATION

Presentation · Public Speaking · Leadership

TECHNOLOGY

AI · Prompt Engineering · ChatGPT · Claude · No-Code · Automation · GitHub · Vercel